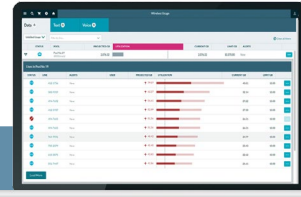


Mobility Solutions

Case Study: BlueSky IT Partners Saves Local Energy Company over One Million Dollars

Move beyond your expectations.

BlueSky's mobile expertise provides forward-thinking control over all of your company's devices. We provide all staging, kitting and procurement plus total mobile device management and better, wider coverage—all at a lower cost. Plus, with BlueSky's communication management platform, you get real-time reporting with variance forecasts and alerts, controlling costs before overages are incurred. BlueSky provides centralized billing and invoicing for all your devices across locations and carrier networks.



All-in-One, Cross-Carrier Control

- ✓ Easy Ordering
- ✓ Ticketing & Integration
- ✓ Real-Time Provisioning
- ✓ Robust Reporting
- ✓ Live Data for Intelligent Action Business Rules
- ✓ Single Bill for Multiple Carriers

Mobile Plans

FEATURES

Access to multiple networks with enterprise rates	Included
Specialists to help architect your mobile strategy	Included
One invoice	Included
One cross carrier pool	Included
24/7/365 help desk with dedicated account team	Included
One platform with automated intelligent actions	Included
Enterprise device enrollment setup (DEP, KNOX)	\$5 Per Line
Mobile device management (MDM) basic license	\$5 Per Line
MDM setup, configure, & support	\$5 Per Line
Device staging & kitting process for new devices	\$5 Per Line

Plan Enhancements

PROTECT PROGRAM
(Available to add to all plans)
Overnight replacement program for broken device

Full secure wipe of the broken assets for complete security

SD-M
(Only available to add to Deploy Plan)
Reduce your data usage with insights
Protect your organization with policies

Monthly Savings
\$33,798

Term Savings
\$1,216,715

Percent Savings
32%

Products and Services	Current Carrier	Proposed Savings	Savings
Monthly Access Charges (Voice, Data and Text MRC)	\$97,640.53	\$72,172.40	\$25,468.13
TEM Spend	\$8,329.50	FREE	\$8,329.50
Total	\$105,970.03	\$72,172.4	\$33,797.63

DISCOUNTS

Current Discount	Proposed Discount
20%	36%

